



UNITED NATIONS
INDUSTRIAL DEVELOPMENT ORGANIZATION



SUSTAINABLE DEVELOPMENT GOAL 9
INDUSTRY, INNOVATION AND INFRASTRUCTURE

Energy Efficient Lighting and Appliances in Southern and Eastern Africa

Private Sector Engagement





Outline

- Opportunities for partnership
- Types of partnership
- RBF procedure



Scope of Partnership



Types of Partnerships

Business advisory council

- MOU defining joint objectives

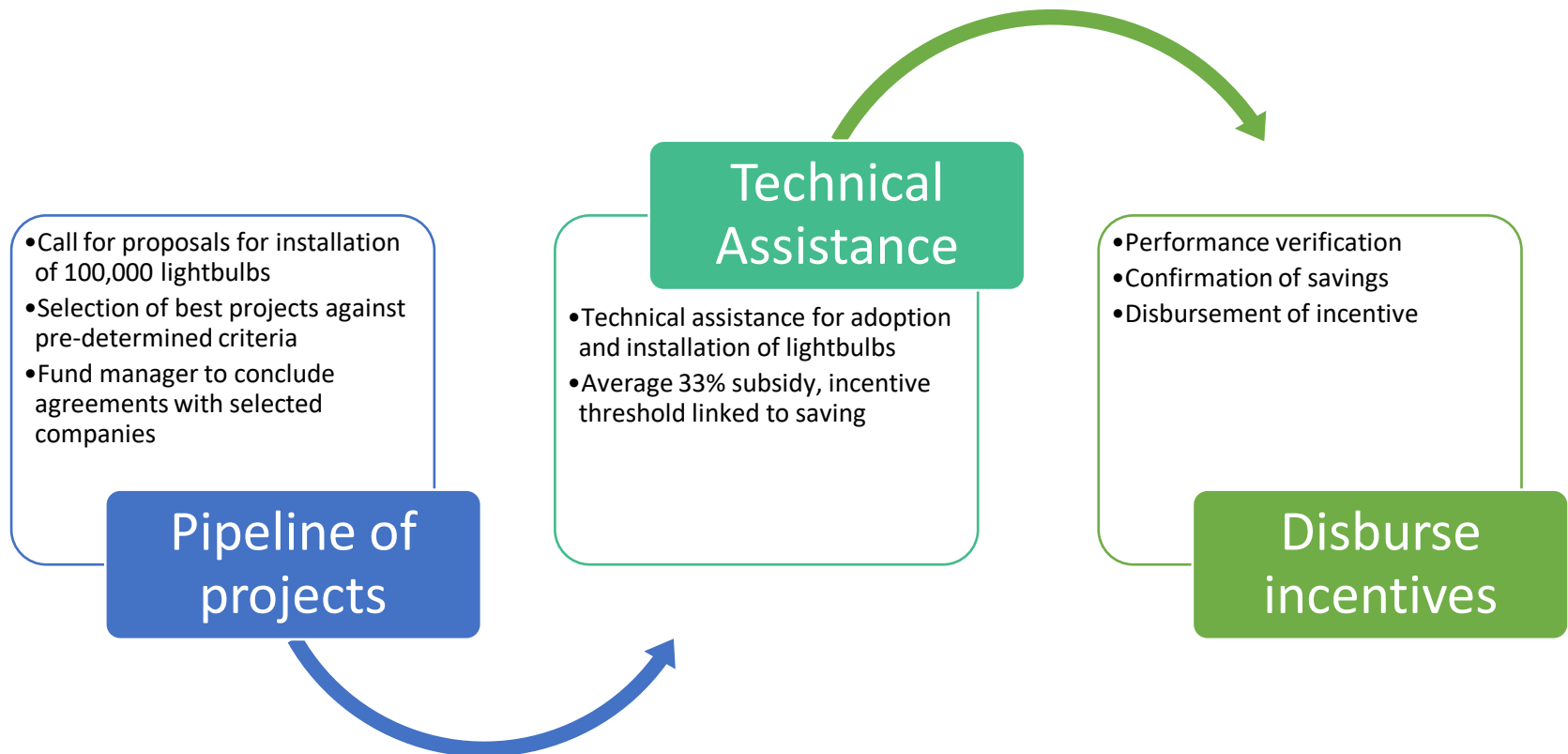
Capacity building & skills development partnerships (PPDPs)

- Upgrading of local/regional EE training and training centers
- Engagement imperatives such as 50% cash co-financing and other technical requirements

Awareness Raising

- Communicating benefits and the need for action
- Prepare material and organize events for raising awareness, such as EE week

Results based financing for ESCOs





THANK YOU

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